



Indian Institute of Management Lucknow



# PGPWE

**A Two-year MBA Programme  
for Working Executives**

*Expand your management skills and  
create a pathway for your career*



***Admission Information***

April 2024 - March 2026



## Introduction

IIM Lucknow offers Two-year Post-Graduate Programme for Working Executives (PGPWE). This is a two year MBA program where the classes take place on alternate weekends at the NOIDA Campus. After the inception of PGPWE in 2005, sixteen batches graduated. PGPWE alumni today are serving with distinction in senior business positions across the globe and playing influential roles in their organizations.



## Highlights

PGPWE is a uniquely designed programme for working executives, entrepreneurs and professionals, who desire to enhance their managerial knowledge and skills through formal management education while continuing to work full time in their ongoing professions/ businesses. The other highlights of the programme are as below:

- On successful completion of the program, the student gets an MBA degree.
- The programme is designed to maintain the high standards and rigor expected from all post-graduate programmes in management at IIM Lucknow;
- It aims at developing strong conceptual fundamentals and skills required to manage businesses of the future;
- PGPWE helps to inculcate leadership and teamwork amongst students, and foster the development of change agents to take leadership roles in the global arena;
- PGPWE enables the working executives to comprehend the meaning of socio-economic, technological and ecological environment of modern societies and their characteristic values;
- It makes the students acquire the prevailing state-of-art knowledge and skills in the functional areas of management;
- The programme develops analytical and innovative foresight in a student to gauge change holistically, and to enhance the effectiveness and efficiency of business systems;
- PGPWE prepares the students to take up bigger roles and responsibilities in their organizations;
- The programme helps the students to gain more respect in their organizations by their improved decision making skills.



## Programme Structure

PGPWE is a two-year programme; the first year consists of four terms and the second year consists of three terms. Students come to IIM Lucknow, NOIDA Campus on Friday afternoon and go back on Sunday afternoon, every alternative weekend. Each term, leaving Term-5, has 7 visits distributed over 3 months' period, approximately; Term-5 has 5 campus visits on alternate weekends and a two-week International Module. For PGPWE: 2024 – 26, the classes will commence from the first week of April 2024.

Students have to do total 28 credits of elective and compulsory courses, including one credit course during international module. One credit course consists of 30 hours of classroom contact hours. This also requires 2000-2500 hours of self/ group study. The core components of the programme are as below: ior business positions across the globe and playing influential roles in their organizations.

### Compulsory courses

A PGPWE student has to do 18 credits of compulsory courses during first five terms. The courses come from various areas of management education, viz., finance and accounting, marketing management, organizational behavior and human resource management, economics, strategic management, operations management, quantitative analysis, business analytics, IT & systems, business communications, and legal management. The courses are selected to build a strong framework for advanced business education.

### International module

One core component of the programme is an international module at one of our partner institutes located in Europe/East Asia for a duration of two weeks in fifth term. This year the PGPWE students visited ESCP-Europe at their Paris and Madrid Campuses. The students pursue a course worth one credit there.

### Dissertation

A student has to do a dissertation under a faculty supervisor of her/his choice on a chosen topic of management education or research. This dissertation is worth 2 credits and is taken in the seventh term.

### Projects and assignments

Most of the courses have assignments and projects as an important evaluation factor. Many of these assignments and projects are on real life business problems and play a significant role in learning.

### Elective courses

A PGPWE student has to do 7 credits of elective courses in sixth and seventh terms. A big basket of elective courses is offered from all the functional areas of management education. A student selects the courses of the domain in which she/he wishes to excel.





## Eligibility Criteria

- Minimum eligibility criteria for applying to PGPWE: 2024–26 are as below:
- i. Executives with Bachelor's degree in any discipline or an equivalent academic pursuit (i.e., 10+2+3), with a minimum of 50% marks or equivalent CGPA;
- ii. Score of any one of the following tests:
- a. Valid GMAT/GRE score, **the score must be valid till last date of application.**

It is mandatory to submit Official Score card/Test Taker copy (if Official Score card is not yet received) along with the application.

You need to submit the GMAT/GRE score card along with the application form. You should also inform GMAC/ETS. Our GMAT code is J39-VT-47. and GRE Designated Institution (DI) Code is 4988.

- b. CAT Score (CAT taken in the year 2021 & 2022 are eligible)
- c. GATE Score (GATE taken in the year 2022 & 2023 are eligible)
- d. PGPWE Entrance Exam to be conducted in December 2023 (Tentatively) at IIML, Noida Campus;
- iii. A minimum of 3 years full-time post-qualification (after graduation) work experience as on March 31, 2024.

Do not include freelance/training/project work done as an integral part of any curricular requirement.

## Selection Process

- i. Candidate fills and submit the application form online Application Form and upload the scanned copies of the documents in support of the attainments mentioned in Eligibility Criteria;
- ii. Completed Application Form must be submitted by November 20, 2023;
- iii. Based on the scores in GMAT/ GRE/CAT/GATE/ PGPWE Entrance Exam, candidates are shortlisted for Writing Ability Test and Personal Interview;
- iv. After Writing Ability Test & Personal Interview are done, final score is calculated using following components:

Components	Weight
Test Score	30%
Academic and Professional Profile	30%
Writing Ability Test	10%
Personal Interview	30%

## Application Fees

You will be required to make a Payment of INR 1000/- (Non-refundable) towards Application Fees to complete the application process.

**Note:** that you will not be able to make any changes to the Application once it is submitted. You may like to "Preview" the application very carefully once it is completed before submitting it. The System will allow you to "Preview" the application multiple times before you "Submit" it.





## Admission Schedule

The important dates for admission related activities are given below:

Activity	Date
Announcement of the Program	01-Sep-2023
Last date of submission of completed application	20-Nov-2023
PGPWE Entrance Exam	17-Dec-2023
Announcement of Shortlisted Candidates#	28-Dec-2023
Writing Ability Tests and Personal Interviews	20-Jan-2024 and 21-Jan-2024
Announcement of Selected Candidates#	15-Feb-2024
Last Date of Acceptance and Submission of Acceptance Fee	11-March-2024
Induction and commencement of Program	April 2024

*Note: #Only those candidates who have been shortlisted/selected will be intimated by e- mail, with all the relevant details.*

## Fee

**The fee for PGPWE: 2024 – 2026** is INR 11,00,000 + refundable caution money of INR 10,000 + Alumni membership fee of INR 5,000 + Taxes as per Government of India rules.

The fee would include tuition fee, computing and network fee, library services, books and Instructional resources.

Student shall additionally bear the cost of International Immersion fee including visa, travel, accommodation, and academic expenses for the module on actual basis.

Boarding and lodging expenses during campus visit shall be payable on actual basis at the prevailing rates. Hostel accommodation on twin sharing basis is limited and preference shall be given to outstation candidates.

facility to students. The Student Advisory Service at the Institute is available for guiding students for career development choices and would also support student initiated events for enhancing interaction, learning and networking remain at the forefront of management thinking and education.



## Career Support

Since this programme is designed for the Working Executives, the Institute does not offer any placement



### About IIM Lucknow

The Indian Institute of Management Lucknow was established in the year 1984. Since then IIML has touched millions of lives directly or indirectly through management education and is a globally recognized institution in this domain. IIML molds its students into value driven leaders, managers and global players. The institute undertakes a diverse range of academic activities aimed at creation, dissemination and application of management knowledge and practice.



### About NOIDA

NOIDA is the hub of commercial and industrial activity. So, the locational advantage of the NOIDA Campus would extend to the learning process where industry related assignments and real management contexts form an integral part of the course curriculum.



### About NOIDA Campus

IIM Lucknow took the lead in establishing a satellite campus at NOIDA in 2005, suburb of New Delhi in the National Capital Region. The NOIDA campus has a full time dedicated pool of faculty having in-campus residence facilities for both faculty and the students. The campus has been developed as a centre of excellence in the area of executive education. It is the 'IIML way' of contributing to the industry and realizing its vision to remain at the forefront of management thinking and education.





## What PGPWE Alumni have to say



WMP course from the institution -IIM Lucknow needs no more binding commendation. This programme is structured to enable learning from the faculty affiliating with the professionals from different facets of industry, thereby creating an aura in the learning environment. For me it was my long-cherished desire to learn under most esteemed faculty which motivated me to join this programme.

Today is the world of changing times, the "S" curve changeover has reduced from 20-year timeframe to 2-3-year time frame, and so is the curriculum of programme that enables passionate individuals to grow along with the learning journey and discover new area of interest in their current job profile. For me this course is not only about completing my formal management education but is also about unlearning and cross learning about viable forces of action across industries. Along with this course I have been groomed in Quality assurance function in manufacturing, consulting, service sectors and I have cherished my whole journey gaining the insights of new trends in once considered "monotonous" field.

**Gunjan Rautela, Larsen & Toubro, WMP 2012-2015**



PGPWE (WMP) is a unique MBA program designed by IIML, which gave me immense pleasure of learning, a thorough understanding of business, and a deep awakening of my managerial sense and that too without sacrificing my job. Prior to joining PGP-WE, I had certain myths regarding MBA but now I am confident, and I can assert that MBA truly improved my subconscious behaviour and decision-making skills. The rigor of classroom learning enabled me to prioritize the tasks. I must say that this program is the best one which gives the opportunity to apply managerial skills on a Real-time basis. I was the Part of a class which

comprised of students across industries, this diversity of class developed my inter industry understanding. As soon as I completed my course, I could switch my role in my own company from engineering to sales, which is more challenging and rewarding. International immersion gave me exposure to cross-border business. Learnings beyond the curriculum are immense. The MBA degree added a big value to my profile. I endorse this program not because I was a part of it but because I feel that this program certainly changed inside and outside me.

**Mayank Gupta, Indian Oil Corporation, PGPWE 2018-2020**



For me the benefits of WMP go much beyond the learnings. It was an opportunity for me to study with my better half, a dream come true for both of us. Despite having spent 16 years together we did not know each other's SWOT so well which we now know and appreciate in just an additional 2.25 years at WMP together. With the learnings and experience of WMP I got an opportunity to explore my professional potential in a very dynamic industry, healthcare. I am currently responsible for associating doctors in different specialties with Nova and working closely with the M&A team in assessing new partners for

Nova Specialty Surgery and Nova Infertility set up. I am enjoying exploring this new opportunity and WMP has opened up tremendous opportunities for me to be a significant contributor in whichever company I work with.

**Dr. Priti Nanda, Founder, Mediskool health services Pvt Ltd WMP 2010 – 2013**



My career started as a software engineer with one of the software giant, IBM. I wanted to do add more dimensions to my career.

After founding two start-ups with regular job, by a wonderful stroke of luck I stumbled upon the course at IIM-L and the decision to join which added multitudes of new dimensions to my professional journey.

The course was packed with assignments, quizzes, projects and exams and gave great peer-learning, enhanced time-management skills, etc. The faculty abreast with world-class knowledge ensured to shape us to become global leaders

on management with a deep sense of ethics and integrity engraved in our thoughts and actions. Also, the founders of Sookshm and the faculty at IIM-L are really kind to help me lay foundation of my own venture Renaissance (An ecosystem solution) and

have always been supportive wherever I have been stuck. The institution and my course provided me with the credentials and business acumen to be where I am, and I am highly indebted to it for the same.

**Ashna Mishra, Associate Consultant (Sookshm), Founder (Renaissance), WMP 2016-2019**



The WMP at IIML-NC is a world-class management program. The Noida Campus can boast of excellent infrastructure and learned faculty. The curriculum has depth and comprehensively covers all the core streams of management. Being from the government sector, I had very limited exposure to the working of the private sector. The WMP gave me intense exposure to how businesses are run and the challenges they face. Being in a learning environment after a gap of about 18 years brought an exciting change in my routine. Balancing between home, office and WMP gave me an idea of how much more I can achieve in the limited

time. The best aspect of WMP is the opportunity to interact and learn from fellow students who come from diverse backgrounds. It was indeed a memorable experience to cherish for a lifetime.

**Sunil Bajpai, Commissioner of Income-tax, WMP 2008 – 2011**



The twin campus of IIM Lucknow at Noida has given me an opportunity to pursue my post-graduation without a break from your work, along with mentoring from superb and world-class faculty. The interaction with the batchmates of diverse backgrounds, in and beyond the classrooms, is truly a treasure for lifetime. WMP program is the best choice for getting an MBA degree to utilise your industry experience for better understanding of theoretical concepts and expedite on learning new

management skills.

**Charu Gupta, Agilytics Technologies Pvt Ltd, WMP 2015-2018**



WMP program has not only helped me to look the world through a different perspective but has also instilled confidence and gave great networking opportunities with colleagues, professors and visiting guest faculties. After some time in the professional life it is in the human nature to conform to certain repetitive-ness and to stagnate in a comfort zone. This limited my disposition for learning and new skill acquisition. WMP program

forced me to get out of my comfort zone, deal with the latest issues, apply the management techniques and constantly challenge myself and my approaches. Gaining knowledge in various fields helped in correlating the things while working in corporate world. I would highly recommend this program for the working managers to hone their skills in management to become future global leaders.

**Mohit Garg, Philips India Limited, WMP 2013 – 2016**



For further information, please contact

**Admissions Office**

**Indian Institute of Management Lucknow, NOIDA Campus,**

B-1, Sector-62, Institutional Area, NOIDA 201 307 (UP)

INDIA+91-120-6678481

admission\_nc[at]iiml[dot]ac[dot]in