



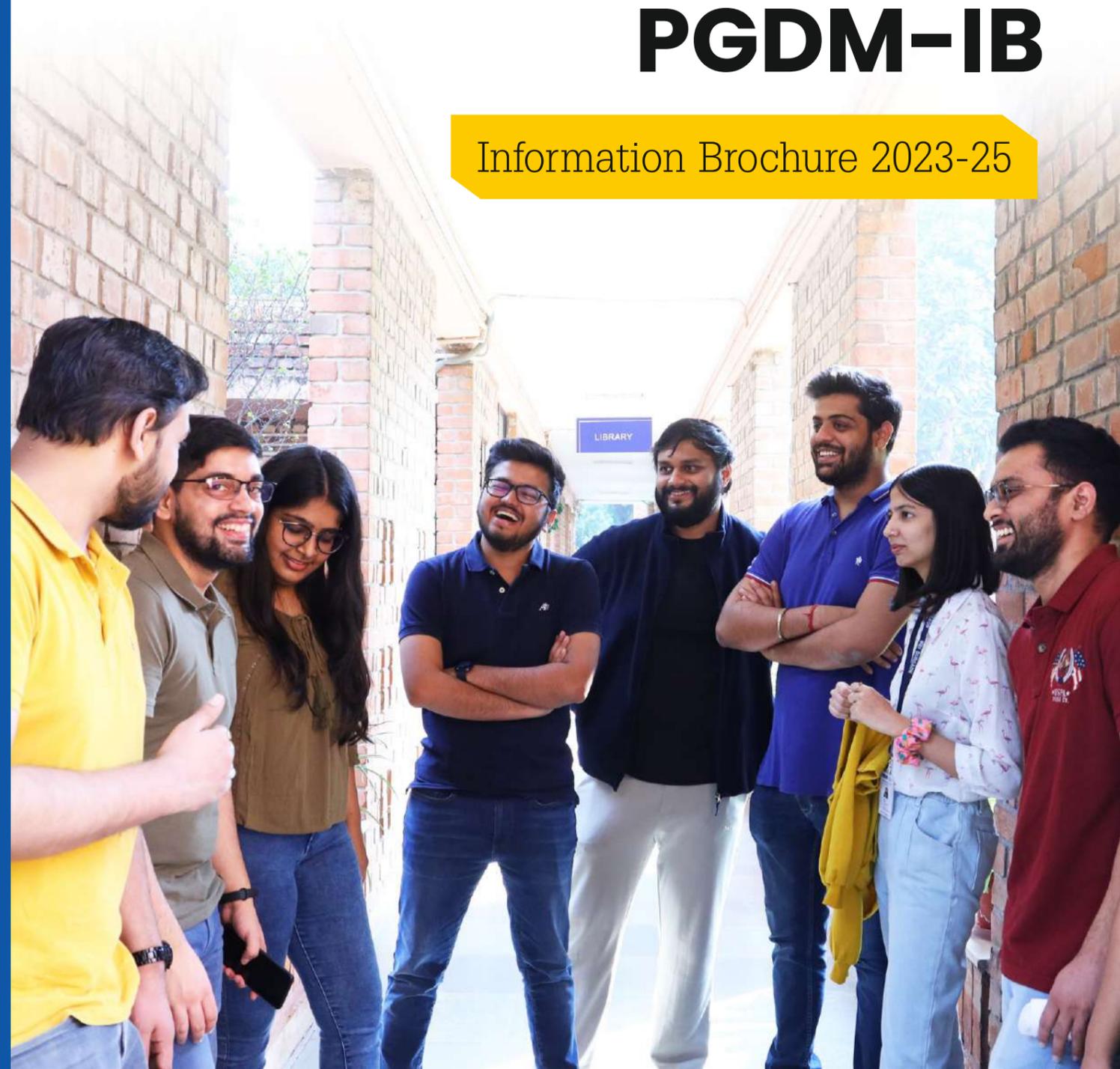
Management  
Development  
Institute



Post Graduate Programmes

# PGDM PGDM-HRM PGDM-IB

Information Brochure 2023-25



Management  
Development  
Institute

MANAGEMENT DEVELOPMENT INSTITUTE  
Mehrauli Road, Sukhrali, Gurugram - 122 007 INDIA  
Tel + 91-124-4560000 | Fax + 91-124-4560456  
Website: [www.mdi.ac.in](http://www.mdi.ac.in)



## About MDI

MDI Gurgaon is accredited by the following international bodies:

- Association of MBAs (AMBA) London
- South Asian Quality Assurance Systems (SAQS)

The institute is presently under final stage completion of the prestigious international Accreditation AACSB (The Association to Advance Collegiate Schools of Business).

Its programmes are approved by the All India Council for Technical Education (AICTE).

### **MDI has been consistently ranked among the top B-schools in various ranking surveys conducted by agencies and publications like:**

- National Institutional Ranking Framework (NIRF)
- Business World
- Business Today
- The Week
- Business Standard Ratings

Located in the business hub of Gurugram, MDI provides a unique corporate connect to the student community.

The residential nature of MDI programmes provide opportunities for teamwork and continuous learning on campus with round the clock access to state-of-the-art infrastructure. Over 700 new members join the MDI alumni network every year.

Research by MDI faculty is published in reputed national and international journals.

## Core Values

MDI inculcates core values that direct its vision and mission to attain excellence and sustain innovation.

### » ACCOUNTABILITY

MDI shall ensure accountability to all its stakeholders rooted in internal management and external adherence to law and society norms.

### » TRANSPARENCY

MDI shall operationalize transparency as the ability of individuals in the organization to be responsive, productive, and innovative.

### » TRUST

MDI shall seek to earn inter-personal trust by adopting governance practices reinforced with policy and on process-based decision making.

### » INCLUSION

MDI shall promote non-discrimination practices for all sections of society that advance cohesion and diversity as affirmative action.

### » EMPATHY

MDI shall foster a culture of care and co-create skills for everyone to move towards their professional goals.

## Vision

“MDI aims to be a globally recognized management school through academic excellence and continuous innovation to nurture responsible leaders for creating sustainable alternatives.”

## Mission

- » Become a globally recognized management school with international and national recognition through knowledge development.
- » Enhance academic excellence in research, consulting, training, and teaching with cutting edge resources.
- » Encourage continuous innovation.
- » Create and nurture socially responsible leaders.
- » Promote sustainable alternatives in decision making.



## Director's Welcome

Management education is at the cusp of a major shift. Technology, geopolitics and rapid innovation conspire to craft the futures of today's students very differently from that of generations before them. Standard curricular approaches, models and structures struggle to arm students with the skills they need at the workplace. What can be "taught" in a classroom is already available online, usually free. Recruiters increasingly look for a combo of minds that can deal with unfamiliar landscapes, strategize in a VUCA world, and passion that can galvanize teams and execute in the face of surprises and disappointments. As the pandemic has shown us, public service today demands novel approaches to solve unprecedented challenges and relentless innovations. It sure ain't the 2010s anymore!

Young at 50, MDI is uniquely poised to take on these challenges. Consistently ranked among the nation's best, it creates the best peer learning environments – powered by the intellect, energy and excitement of one of India's brightest student bodies -- across programs in traditionally corporate-focused business as well as in the art of governing. Guided by a world-class faculty -- seasoned and research-active – it enables learning with best-in-class infrastructure in (or virtually linked to) a verdant campus at the heart of one of the country's most buzzing corporate and

entrepreneurial hubs. MDI alumni run corporate behemoths and launch unicorns. It provides the perfect setting to reflect on the questions that matter – in business and public policy -- with the connects to help the answers make a difference.

At MDI, we realize that life after 50 will be different. It will be inevitably global, digital and experiential. Paradigms can no longer be taught; they need to be shaped. Businesses will range from global to hyperlocal. Cultural ethos shall continue to define societies and yet borders will be more porous than ever. The agility demanded of a public official and political leader will rival that of tech entrepreneurs. We cannot wait to be part of that action!

Whether as an aspiring B-Schooler, or a motivated public official, a corporate executive, a passionate entrepreneur, a seasoned recruiter, a global scholar or an aspiring academic, it is more likely than not that you will find what you want at MDI. Come, talk to us. Drop a line; or better still drop in, when things permit. Who knows what we can create together?

Prof. (Dr.) Rajesh Chakrabarti  
Director, MDI Gurgaon  
PGDM (IIM Ahmedabad)  
Ph.D (University of California, Los Angeles)

## Board of Governors

### Chairman

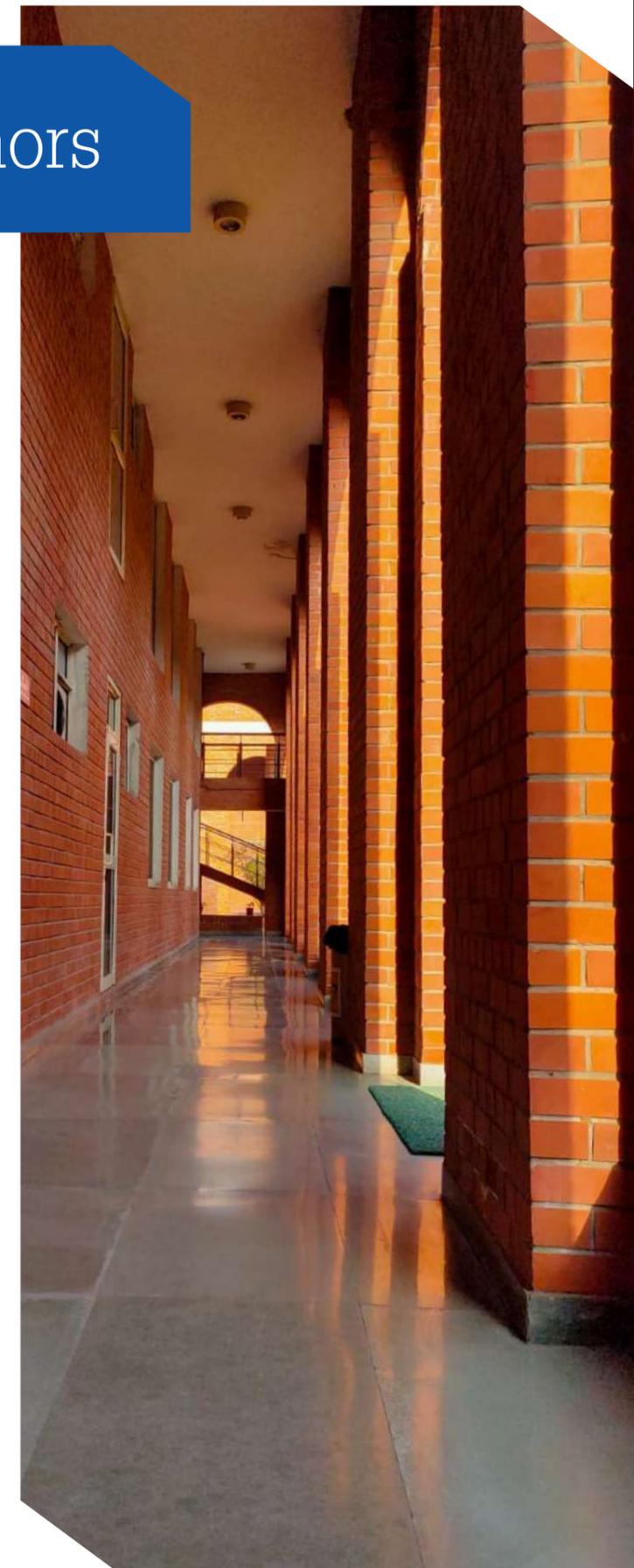
- Shri. Rajnish Kumar

### Members

- Shri. Suchindra Misra
- Shri. T V Mohandas Pai
- Shri. Sanjeev Bikhchandani
- Ms. Sangeeta Talwar
- Shri. Kalyan Kumar
- Shri. Sunil Kumar Bansal
- Shri. Sandeep Batra
- Dr. Prabal Kumar Sen
- Dr. Anurag Batra  
Representative of Regulatory Body
- Dr. Rajesh Chakrabarti  
Director, MDI Gurgaon
- Dr. Atmanand  
Director, MDI Murshidabad

### Secretary

- Dr. Antony Jose  
Secretary MDI Society



# Learning @ MDI

Nationally and internationally acclaimed full-time faculty at MDI Gurgaon brings the right mix of research and industry experience to education and consultancy offered by the institute.

## Academic Areas



Accounting & Finance



Economics & Public Policy



Information Management



Operations Management



Marketing



Organization Behavior & Human Resource Management



Strategy & General Management

## Faculty Achievements



Each year Ivey Publishing identifies the Ivey Classics case list. Ivey Classic cases are ones that continue to inspire teachers and students around the globe.

After being awarded the 'Best Case' under the Human Resource Management/ Organisational Behaviour category at 'The Case Centre's 31st Awards and Competitions 2021' the case study "Amazon as an Employer" authored by Prof. Jyotsna Bhatnagar, Professor, OB&HRM, MDI Gurgaon and Ms. Shweta Jaiswal Thakur (Alumni FPM, MDI Gurgaon) has been listed in the Ivey Classic case collection list at Richard Ivey Publishing.

The case explores the unconventional office culture at the US retailer. The case is extremely insightful as it allows corporates, scholars, and students to analyze Amazon's culture. It further enables in-depth and critical discussions on sustainable entrepreneurial advantages.



Prof. Rajesh Kumar Singh, Professor, Operations Management, at MDI Gurgaon has been awarded the Third Prize in the 2021 Basant Kumar Birla Distinguished Research Scholar Awards for Social Science and Management.

The Basant Kumar Birla Distinguished Research Scholar Awards for Social Science and Management are given to outstanding academicians, professors, and research scholars, as judged by their research outputs in the form of papers in research journals during the past five calendar years. The Awards were instituted by the Birla Academy of Arts and Culture, Kolkata, in honour of Late Basant Kumar Birla who built businesses and institutions enriching many lives.



The National Technical Teacher's Award is given by AICTE under the aegis of Ministry of Education, Government of India to the extraordinary teachers and recognize the excellence / best practices/innovativeness of such teachers in the field of technical education at the national level for Degree, Diploma institutions, Pharmacy and Management Institutions. This scheme is aimed to recognize the meritorious faculties on Teacher's Day i.e., 5 September every year at the National level, and encourage them to update themselves to the ever-changing needs of higher education at the global level and thereby become an effective contributor toward the society. For the year 2022, the award has been given to 14 teachers from different engineering, technical, and management colleges.

Prof. Ritu Srivastava, Associate Professor, MDI Gurgaon was the only teacher to receive recognition of teaching excellence in teaching education in the management domain.

The award was conferred in the felicitation ceremony on 06th Sept, 2022 at Dr Ambedkar International Centre, New Delhi with Shri. Dharmendra Pradhan Ji, Hon'ble Minister of Education, Government of India, as the Chief Guest.

## Distinguished Faculty at MDI



Prof. Prajapati Trivedi is currently the Commonwealth Secretary-General's Special Envoy for SDG Implementation. Earlier he worked as Senior Director in the Commonwealth Secretariat in London. He is a visiting Economics faculty at the Harvard University's Kennedy School of Government, where he has taught various courses for the last 40 years. Currently a Visiting

International Fellow at the IBM Center for the Business of Government, Washington, DC. Prof. Trivedi has served in several key position in the Government of India, including, Secretary to the Government of India in the Cabinet Secretariat, Prime Minister's Office, and Chairman, National Authority Chemical Weapons Convention from 2009-2014 and Economic Adviser to the Government of India from 1992-1994. Prof. Trivedi was awarded the Harry Hatry Distinguished Performance Management Practice Award for 2019 in Washington, DC. This award is presented each year by the Center for Accountability and Performance (CAP), American Society for Public Administration (ASPA).



Prof. (Dr.) Sasmit Patra is an academic, lawyer, media person and a politician. He is currently a member of the Rajya Sabha representing the state of Odisha and is the National Spokesperson of the Biju Janata Dal.

He is a Member of the Vice-Chairmen Panel of the Rajya Sabha, the Parliamentary Departmental Standing Committee on Human Resource Development and the Parliamentary Joint Committee on Office of Profit. Prior to his appointment to the Upper House of Parliament, Professor Patra served as the Dean of the Xavier-EMLYON Business School, the first Indo-French business school in India, a joint collaboration between Xavier University, Bhubaneswar and Emlyon Business School, France.

His work experience spans academics, business research, industry, multilateral, government and corporate sectors, apart from political work and social work. Dr. Patra has a Ph.D. in Business Management, an MBA with specialization in HR, and is a Law Graduate.



Prof. Arun Pereira is an MIT-Sloan International Faculty Fellow, and Emeritus Faculty at the Chaifetz School of Business, Saint Louis University, USA. Previously he was permanent faculty at the Indian School of Business (2008-2018), Executive Director of ISB's Centre for

Learning and Management Practice, and Tenured Faculty at Saint Louis University (1991-2008). He is also Faculty and Teaching Coach for the International Teachers Programme (ITP) at INSEAD Fontainebleau, France (ongoing presently), London Business School, UK, 2019-21; IAE-Aix Marseille, France, 2017-18; and CEIBS, Shanghai and Beijing, China, 2015-16. Arun has over 30 years teaching experience in the US, Europe, and Asia. He has published extensively, and is the recipient of multiple teaching awards, both at ISB-Hyderabad, India and at the Boeing Institute of International Business, Saint Louis University, USA.



## Post Graduate Diploma In Management (PGDM)

The two-year full-time Post Graduate Diploma in Management (PGDM), approved by the All India Council for Technical Education, Government of India and recognized by the Association of Indian Universities (AIU) as equivalent to an MBA degree of an Indian University, is consistently among India's top management programmes.

### Programme Learning Goals (LGs)

- Responsible Citizen consciousness
- Global perspective
- Critical and innovative thinking
- Effective communication and collaborative decision-making
- Functional Competency

### Target Capabilities

- Global mindset and sensitivity
- Holistic business perspective
- Capability to manage uncertainty and complexity
- Capability to lead change
- Capability to create wealth and manage diversity

### Teaching and Learning at MDI

- The teaching methods include lectures, case studies, seminars, assignments, live projects, group discussions, business games, outbound based experiential learning activities, educational excursions, role plays, simulation exercises, structured and unstructured group work, and field visits.
- Widespread use of Information Technology (IT) in the learning processes.
- Field-based projects to get better insights into workplace reality.
- The curriculum is revised on an ongoing basis with practitioner input.
- Courses are offered from the following areas:
  - Accounting & Finance | Operations | Management | Economics & Public Policy | Marketing | Organizational Behaviour & Human Resource Management | Information Management | Strategy & General Management.

### Programme Structure

#### Core Courses

- Six terms of about three months each —three in each year of the programme.
- The core (compulsory) courses are covered in four terms, with the bulk covered in the first three terms.

### Summer Internship

- Compulsory eight-to-ten weeks long internship after term 3.

### Specializations

- Second year students may take elective/ optional courses to specialize in a maximum of two of the following functional areas:
  - Accounting & Finance | Operations Management | Marketing | Strategy | Information Management.
- Specialization requires a minimum of five elective courses (15 credits) offered by that Area.
- Students can opt for 14 to 17 electives (42 to 51 credits).
- CGPA would be calculated using the 14 electives (42 credits) completed with best performance

### Student Exchange Programme

- A student can study for one term in a partner foreign institution in lieu of his/her study term at MDI.
- A number of international scholarships are available for these students.
- Details on the selection process and opportunities will be available after joining MDI.

### Evaluation

MDI follows a continuous evaluation system. A student earns a letter grade in each course with an associated grade point. The credit-weighted average of these grade points in the programme is the Cumulative Grade Point Average (CGPA).

### Scholarships

- O.P. Jindal scholarship of INR 1,50,000 for second year students.
- At the end of the second year, MDI awards five merit scholarships of INR 10, 000/- each to the top five students.
- In second year of the programme, MDI offers a Merit cum Means Scholarship scheme for meritorious students to pursue PGDM courses at MDI Gurgaon belonging to economically weaker Sections (EWS). It is envisaged to provide a total number of 10 merit cum means scholarships (50% waiver of tuition fees) every year to the students pursuing two-year full time PGDM/PGDM-HRM/PGDM-IB at MDI Gurgaon starting from AY 2022-23.

### International Scholarships

Several international scholarships are available for MDI students going on the exchange programme to select partner institutions, e.g Sciences Po Lille, University of Maribor, NUCB Business School, Japan.





## Post Graduate Diploma in Management - Human Resource Management (PGDM-HRM)

The PGDM-HRM programme offered at MDI is designed to mentor holistic business managers. The course is designed and reviewed by faculty and industry members continuously to ensure a rich academia-industry blend. The programme is approved by the All India Council for Technical Education, Government of India and recognized by the Association of Indian Universities (AIU) as equivalent to an MBA degree awarded by an Indian University.

### Programme Learning Goals (LGs)

- Responsible citizen consciousness
- Global perspective
- Critical and innovative thinking
- Effective communication and collaborative decision-making
- Enhancing business performance through evidence-based people-processes and practices

### Target Capabilities

- Capability to manage uncertainty & complexity
- Global Mindset and Sensitivity with flexibility and resilience
- Understand the use of IT and technology-based HR Intervention
- Capability to create innovation in people practices
- Capability to manage diversity in thought and action
- Networking among peers and industry thought leaders
- Analytical capability for data management and reading patterns in the data

## Programme Structure

- The programme is spread over six terms of three months each. The core courses are covered in the first 4 terms.
- Compulsory eight-to-ten weeks long internship after term 3.
- During terms 5 & 6, students can opt for six electives from OB & HRM area and can also enrich their elective basket by opting for maximum of two electives from other functional areas such as Marketing/ Economics & Public Policy/ Operations Management/ Accounting & Finance/ Information Management/ Strategy & General Management.
- 20 percent of the course is taught by industry practitioners.

## Learning Centric Pedagogy

The institute follows an interactive and participative pedagogy involving fieldwork, case studies, business games, role-plays, simulation exercises, group discussions, experiential exercises, film reviews, application of concepts and structured and unstructured group work, and hands-on projects with the industry.

## Evaluation

MDI follows a continuous evaluation system. A student earns a letter grade in each course with an associated grade point. The credit-weighted average of these grade points in the programme is the Cumulative Grade Point Average (CGPA).



## Student Exchange Programme

### Programme

- A student can study for one term in a partner foreign institution in lieu of his/her study term at MDI.
- A number of international scholarships are available for these students.
- Details on the selection process and opportunities will be available after joining MDI.

## Scholarships

- In second year of the programme, MDI offers a Merit cum Means Scholarship scheme for meritorious students to pursue PGDM courses at MDI Gurgaon belonging to economically weaker Sections (EWS). It is envisaged to provide a total number of 10 merit cum means scholarships (50% waiver of tuition fees) every year to the students pursuing two-year full time PGDM/PGDM-HRM/PGDM-IB at MDI Gurgaon starting from AY 2022-23.
- O.P. Jindal scholarship of INR 1,50,000 for second year students
- At the end of the second year, MDI awards two merit scholarships of INR 10,000/- each to the top two students



## A Post Graduate Diploma in Management - International Business (PGDM-IB)

A dual degree programme offered by MDI: PGDM-IB from MDI Gurgaon and Master in Management (MIM) from ESCP Business School

The PGDM-IB is a dual degree programme delivered in India and Europe. The programme is offered jointly by MDI, Gurgaon and ESCP Business School, Europe, ranked 8th in Europe in the Financial Times B-School rankings.

Students spend two 10-week terms at MDI Gurgaon, before travelling to one of the 6 allocated locations of ESCP's Paris, Berlin, Madrid, Turin, Warsaw and London campuses for two semesters. They return to Gurgaon to take one more term to complete the programme.

The focus during the first two terms is to provide basic inputs in qualitative and quantitative domains and develop analytical, integrative and communication skills. At ESCP Business School the focus is on giving International Management perspective to the students including the industry internship, predominantly in Europe, to provide in-company exposure in a global context.

Subject to certain conditions<sup>1</sup>, the students simultaneously earn the Master in Management (MIM) degree offered by the ESCP Business School, Europe. The MIM programme has been ranked 5<sup>th</sup> worldwide by the Financial Times.

### Studying In Europe

- ESCP Business School's six urban campuses in major European cities, contribute actively to the development of a European management culture and allows the School to offer a unique cross-cultural business education.
- Students do not have to pay any tuition fee at ESCP Business School, Europe location if they finish their academic requirements in one year. However, students have to bear visa fee, visa assistance fee, social security, travel cost, daily living cost, lodging & boarding, cost of books and learning material at ESCP Business School, Europe.

- Students must be covered for health insurance (medical costs, hospitalization) and personal insurance (civil liability, individual accident, repatriation) for their entire duration of their exchange at ESCP Business School, Europe.
- ESCP Business School, Europe will assist students by providing information about the availability of accommodation. However, students will have to make final arrangements on their own. Cost of stay in Europe is approximately Euros 800-1000 per month.
- Students are advised to possess a current valid passport (valid for at least one year) at the time of joining the institute.

### Programme Learning Goals (LGs)

- Responsible Citizen consciousness
- Global Perspective
- Critical and innovative thinking
- Effective communication and collaborative decision-making
- Managing diversity across cultures

### Target Capabilities

- Competencies to work across cultures
- Ability to work in unfamiliar markets
- Strong general management orientation
- Adequate grounding in various management functions

### Teaching Pedagogy

- Case studies, simulations, lectures, discussions, role plays.
- An integrated batch of ESCP Business School, Europe students and MDI students attend the programme with close interactions leading to better understanding, appreciation and tolerance of cultural diversity and ability to work globally.

### Scholarships

- O.P. Jindal scholarship of INR 1,50,000 for second year students.
- MDI offers two Merit Scholarships of Rs. 10,000/- each to the top two students (in terms of CGPA) at the end of the second-year.

- In second year of the programme, MDI offers a Merit cum Means Scholarship scheme for meritorious students to pursue PGDM courses at MDI Gurgaon belonging to economically weaker Sections (EWS). It is envisaged to provide a total number of 10 merit cum means scholarships (50% waiver of tuition fees) every year to the students pursuing two-year full time PGDM/PGDM-HRM/PGDM-IB at MDI Gurgaon starting from AY 2022-23.

### Award of Diploma / Degree

A student is awarded a Post Graduate Diploma in Management-International Business PGDM (IB) from MDI Gurgaon and a Master in Management (MIM) from ESCP Europe on successful completion of the requirements<sup>2</sup>.

<sup>2</sup>Note: MDI reserves the right to make any changes to the design of the programme. The twinning (dual degree) Programme PGDM-IB of MDI Gurgaon and MIM of ESCP Business School, Europe is subject to regulatory approvals. Under special circumstances like COVID-related travel restrictions, the programme may be conducted entirely at MDI Gurgaon.



<sup>1</sup>Master in Management (MIM) Degree Requirements: The students need to validate 120 ECTS in total including the courses taken at MDI Gurgaon; Dissertation (Master Thesis) either at MDI Gurgaon or at ESCP Business School, Europe; and students need to validate 36 weeks of work experience (in two countries, for example: in India or any European country)



## Admission Process for PGDM/PGDM-HRM/PGDM-IB (2023-2025)

Applicants must have a COMMON ADMISSION TEST (CAT 2022) or a valid GMAT score to be eligible for admission to the PGDM, PGDM-HRM, PGDM-IB programmes of MDI Gurgaon. Applicants can apply only on the basis of either of the CAT-2022 or their valid GMAT score. Applicants applying with both the tests either in the same application or in multiple applications, will not be considered for further admission process.

Applicants must have a COMMON ADMISSION TEST (CAT 2022) For admission to MDI Murshidabad PGDM programme.

### Important dates regarding CAT-2022:

Starting Date for CAT 2022 Registration	August 03, 2022
Closing Date for CAT 2022 Registration	September 14, 2022
Starting Date for MDI Online Application	Thursday, September 22, 2022
Closing Date for MDI Online Application	Friday, November 25, 2022 (upto 5:00 PM)
Common Admission Test Date	November 27, 2022

Relevant GMAT dates are available on the GMAC website.

### Other Eligibility Requirements:

- At least 50% marks or equivalent CGPA in both class X and XII.
- Bachelor's Degree (minimum 3 years for PGDM and PGDM-HRM; Minimum 4 years for PGDM-IB), with at least 50% marks or equivalent CGPA in any discipline from any University recognized by the AICTE/AIU/ Ministry of HRD, Government of India<sup>1</sup>.
- Candidates appearing for the final examination for the Bachelor's degree (or equivalent examination) and completing all requirements for obtaining the Bachelor's degree by 30<sup>th</sup> June, 2023 can also apply to the PGDM and PGDM-HRM programmes, subject to furnishing evidence to that effect latest by 1<sup>st</sup> October, 2023.
- Applicants to the PGDM-IB programme must possess a minimum of 1 year (one year) work experience as on 31<sup>st</sup> December 2022, after completion of a Bachelor's degree of admissible duration for the programme.

<sup>1</sup>The basis for computing the percentage obtained by the candidate would be based on the practice followed by the university/ institution/board from where the candidate has obtained the degree/certificate. In case of the candidates being awarded grades/CGPA instead of marks, the equivalence would be based on the equivalence certified by the university/ institution/board from where they have obtained bachelor's degree/certificate. In case the university/ institution /board does not have any scheme for converting CGPA into equivalent marks, the equivalence would be established by MDI by dividing obtained CGPA(X) with the maximum CGPA(Y) and multiplying fraction so obtained by 100 (Z). e.g. (X)/(Y)\*100.

### Application Process

- The combined online application form for MDI Gurgaon (PGDM/PGDM-HRM/PGDM-IB) & MDI Murshidabad (PGDM) shall be available on the MDI website <https://www.mdi.ac.in/> with necessary instructions.
- Online registration will be open till Friday, November 25, 2022, 17:00 hrs.
- Candidates have to make an online payment of Rs. 3000 (Rupees three thousand only) inclusive of 18% GST irrespective of the number of programmes they apply for.
- Candidates applying for both MDI-G and MDI-M have to make an online payment of Rs. 3590 (Rupees three thousand five hundred ninety only) inclusive of 18% GST.
- NRI Candidates for MDI Gurgaon and Foreign Nationals/ Gulf Quota/ OCI candidates for MDI Murshidabad will have to make an online payment of Rs. 8496 (Rupees eight thousand four hundred ninety six only) inclusive of 18% GST.

Note: There is a single unified application form for all programmes. Applicants need to tick on relevant programme(s) (PGDM/PGDM-HRM/PGDM-IB) they wish to apply for.

A maximum of 5% supernumerary seats over and above the approved intake are available as per the AICTE guidelines under 100% tuition fee waiver.

### Selection Process

Shortlisting of candidates for the GDPI process will be done on the basis of the details provided in the application form and their CAT or GMAT scores. Shortlisted candidates will be called for Group Discussion and Personal Interviews between February and April 2023 at a center in one of the following cities: Bangalore, Gurugram, Kolkata, Hyderabad, Chennai and Mumbai. Centers other than Gurugram are tentative. The GDPI process may also be conducted online through zoom for which the intimation will be given to the short-listed candidates in advance.

The final selection of the candidates will be based on weightages of CAT-2022/ valid GMAT score, PI, Academic merit, academic diversity, work experience and social diversity.

### Process for NRI Applicants

Government of India (GOI) rules will be followed related to admission of these categories of candidates. GOI guidelines will be applicable in determining the status of applicants. Candidates have to make an online payment of Rs.8496 (Rupees eight thousand four hundred ninety-six only) inclusive of 18% GST using Credit/Debit card/Net Banking.





### Fee Structure and Payment Schedule (Tentative subject to revision)

Successful candidates will be intimated of their final selection in April 2023. The fees and schedule of payment details are given below:

Nomenclature of Fees	PGDM / PGDM-HRM		PGDM-IB 1st & 2nd Year (Combined)
	1st Year	2nd Year	
Tuition Fees	Rs 8,80,000	Rs 8,80,000	Rs 24,20,000
Boarding Charges	Rs 70,400	Rs 70,400	Rs 70,400
Lodging Charges	Rs 86,900	Rs 86,900	Rs 85,800
Learning Material Fees	Rs 55,000	Rs 55,000	Rs 55,000
Students Activities	Rs 27,500	Rs 27,500	Rs 33,000
Library Fee	Rs 33,000	Rs 33,000	Rs 44,000
Alumni Fee	Rs 14,300	—	Rs 14,300
Security Deposit*	Rs 27,500	—	Rs 27,500
<b>Total</b>	<b>Rs 11,94,600</b>	<b>Rs 11,52,800</b>	<b>Rs 27,50,000</b>
<b>Grand Total of Two Year</b>	<b>Rs 23,47,400</b>		<b>Rs 27,50,000</b>
Tuition fee and other charges for NRI (excluding boarding and lodging expenses)	US \$ 41,250	US \$ 41,250	US \$ 1,10,000
<b>Grand total of Two year for NRI</b>	<b>US \$ 82,500</b>		<b>US \$ 1,10,000</b>

\*Refundable

### Schedule of Payments for PGDM/PGDM-HRM (Subject to revision)

Installment month	General candidates (Amount in INR)	NRI (Amount in US\$)
At the time of admissions (April/May-2023)	6,00,000	22,000
September-2023	5,94,600	19,250
May-2024	11,52,800	41,250
<b>Total</b>	<b>INR 23,47,400</b>	<b>US \$ 82,500</b>

### Schedule of Payments for PGDM-IB (Subject to revision)

Installment month	General candidates (Amount in INR)	NRI (Amount in US\$)
At the time of admissions (April/May-2023)	6,00,000	44,000
September-2023	10,75,000	33,000
Early December-2023	10,75,000	33,000
<b>Total</b>	<b>INR 27,50,000</b>	<b>US \$ 1,10,000</b>

### Note for PGDM-IB candidates

- Students do not have to pay any tuition fee at ESCP Europe location, if they finish their academic requirements in one year. However, students have to bear visa fee, visa assistance fee, social security, travelcost, daily living cost, lodging & boarding, purchase of books and learning material at ESCP Europe.
- Students must be covered for health insurance (medical costs, hospitalization) and personal insurance (civilliability, individual accident, repatriation) for their entire duration of their exchange at ESCP Europe.
- ESCP Europe will assist students by providing information about the availability of accommodation. However, students will have to make final arrangements on their own. Cost of stay in Europe is approximately Euros 800-1000 per month.

Note: MDI reserves the right to enhance fee and other charges at any point of time during the Academic Year. Due notice would be given, while making such changes



## MDI and the World

MDI Gurgaon collaborates with partner B-schools in many parts of the world. Our partners are among the front rankers in their country with an extensive international agenda for its activities. The international partnerships span a range of interests such as joint research, executive education, and development of academic material, collaborative work on projects of international scope, faculty exchange and student exchange.

For example The University of Johannesburg, South Africa; Nagoya University of Commerce & Business - Nagoya, Japan; Universiti Sains Malaysia, Pinang, Malaysia; The National Institute of Development Administration (NIDA), Bang Kapi Bangkok; Vienna University of Economic & Business Administration, Vienna; Copenhagen Business School, Copenhagen; Aston Business School, Aston University, Birmingham; ESCP Europe, Paris; RSM Erasmus University, Rotterdam; Fundação Instituto de Administração (FIA), Brazil; Richard Ivey School of Business, Ontario; Robert H. Smith School of Business, University of Maryland; Queensland University of Technology (QUT), Brisbane; University of South Australia, Adelaide (UniSA), South Australia.

### Student Exchange Programme

The Student Exchange Programme (SEP) helps student learning by creating a better understanding of management challenges in a globalized world. Depending on the nature of the partnership in question, SEP allows a student to study for one term in a foreign partner institution in lieu of his/her study term(s) at MDI. SEP provides a unique opportunity for students to enrich their academic experience and widen their career horizons.

### Scholarships

A number of international scholarships are available for the students of MDI who go on the exchange programme to MDI's partner Universities/Business Schools. These include Eiffel Scholarships for students going to Sciences Po Lille, Lille, University of Maribor, and NUCB Business School Japan, among others.

One out of every five students enrolled in the PGDM & PGDM-HRM gets an opportunity to study abroad for one or two terms. In turn, students from the overseas partner institutions study one or more terms at MDI.

# 85+ International collaborations with eminent universities across the globe

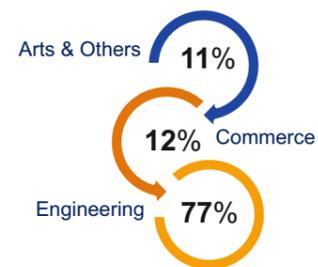




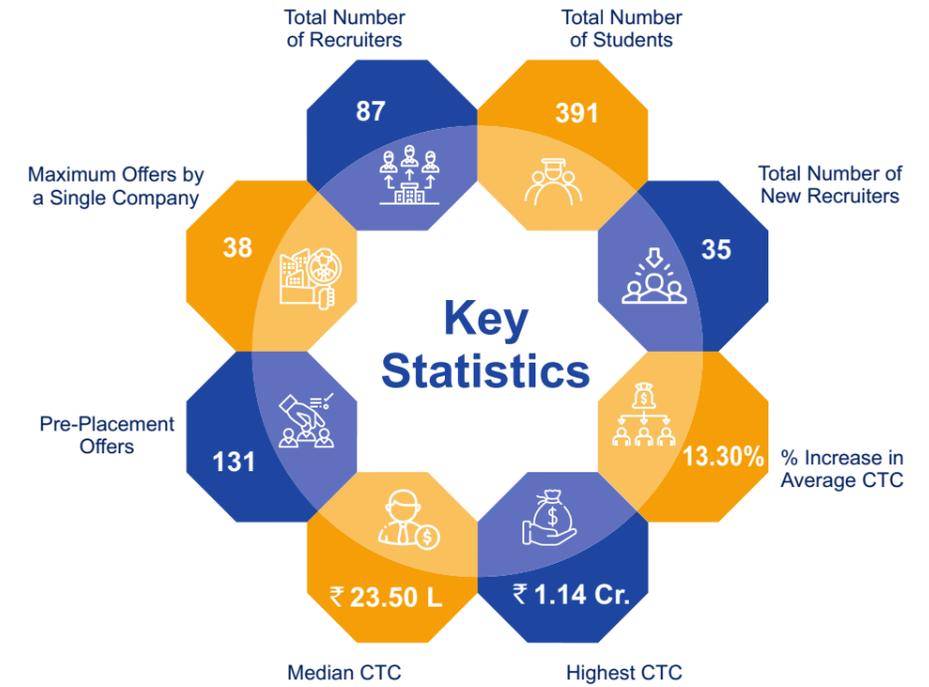
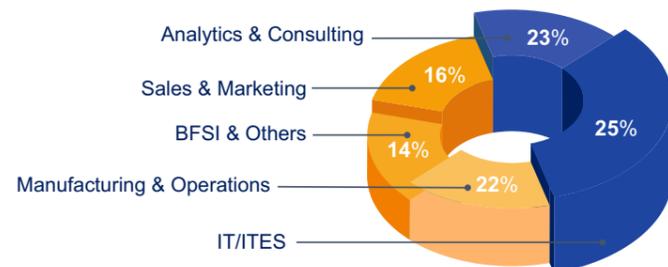
## Placements @MDI

MDI Gurgaon stood out among the premier business schools in the country through its phenomenal Final Placements for the batch of 2020-22. A total of 391 students participated in the placement process, with 231 students from the flagship PGDM course, 58 students from the PGDM-HRM course and 102 from the PGDM-IB course.

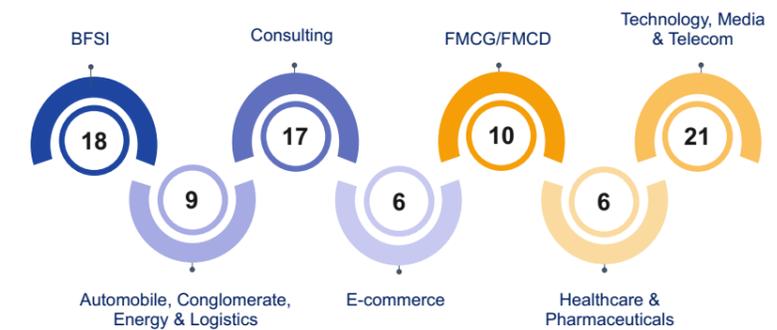
### Academic Diversity



### Work Experience Industry

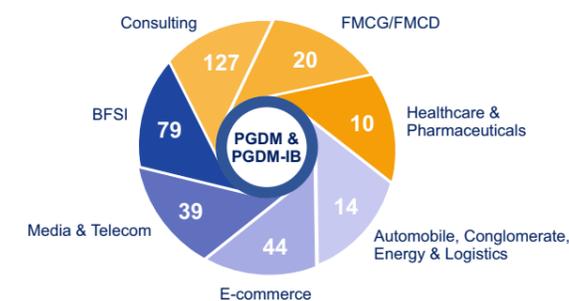


### Recruiters



**PGDM & PGDM - IB**

- Highest salary in Technology, Media & Telecom sector
- Highest number of offers were made in Consulting domain
- BFSI and E-Commerce companies were other top contributors



### Salary Categorization (PGDM & PGDM-IB)



**PGDM-HRM**

- Highest salary in the E-commerce sector
- 100% increase in offers in the Consulting domain
- Automobile, Conglomerates, Energy & Logistics companies were other top contributors



### Salary Categorization (PGDM-HRM)



# Alumni Speak



My 2 years at MDI Gurgaon were a rollercoaster ride, to say the least. I was part of the unfortunate batch which had to go through a whole year of online classes and virtual internships which meant we could not network as much as a normal MBA batch does. But that said, it is nothing to take away from the fact about how holistic the experience was and how much I learned throughout the course. I got to work with some of the best minds in the country and studied under industry stalwarts. The best part of MDI is that the institute challenges you every day and throws something at you that you think is impossible just to realize how much you can push yourself and get things done. Being part of the students' council taught me a whole lot about stakeholder management and decision-making. To sum up, I can say that I am proud to be part of the Mandevian legacy and looking forward to working with the institute to take it to better places in the future.

**Dhananjai Jagannathan**

PGDM | 2020-22

**Sugarbox Networks**

Associate Product Manager

I would describe my time at MDI Gurgaon as a melting pot of experiences, where I got an opportunity to sample the heft of academic excellence delivered by a mix of highly experienced resident and visiting faculty, mingled with a smart and diverse peer group, cracked complex academic and live industry problems, and partook in a plethora of student activities to help me give back to the institute and the society. At the end of two years, I walked through the doors of my alma mater as a thorough professional - armed with the skills required to boost my career, the humility and sensitivity to build lasting relationships, and the confidence and tact to deal with any situation.



**EY**

People Advisory Services

**Atriya Gaur**

PGHR | 2018-20



MDI's PG HRM course not only made me privy to the changing expectations of HR leaders in the post-pandemic era but also equipped me with the necessary tools to survive and navigate successfully in this agile and dynamic business environment. The multitude of guest lectures and corporate talks from business leaders during the 2-year course brought in a new perspective of thinking and helped me understand and curate my thought process as to what drives and sustains a business. It is sad that most of the curriculum for us (PG 20-22) was online due to the pandemic, but MDI still gave us the requisite platform to work and grow together during the project presentations, club events, the dreaded placement seasons, and the evergreen batch meets. I am grateful to MDI for the innumerable lessons, unparalleled industry exposure, countless sleepless nights, the infinite connections and network, and the bags of memories that are going to guide me forever in the corporate world.

**Swastik Mitra**

PGDM-HRM | 2020-22

**Deloitte USI**

Human Capital Consultant



The two years spent at MDI Gurgaon helped build a strong foundation through the perfect balance of theoretical knowledge, hands on experiences and peer learning. The quality of interactions with professors and peers alike will always stand out when I reflect upon my experiences at MDI.

**Malavika Datar**

PGHR | 2011-13

**Deloitte US India**

Advisory Manager

My experience at MDI can be summarised as educational and enriching at the same time. Coming from an Engineering background MDI truly broadened my outlook and set up expectations for the global business context. The early morning classes, late night group project discussions, Jhaji's midnight maggi etc. all are memorable experiences. Classes were never boring with world class professors like Atmanand sir and Jyotsna ma'am. All said and done I truly cherish my days at MDI.



**TCS**  
Manager

**Gurijala Ravi Teja**

PGHR | 2012-14



MDI was one of the best phases of life. Firstly, it is at a great location with a beautiful campus. I had met some of the smartest and learnt from the best at this place. Apart from academics, there are hundreds of other activities and we always run against time to complete them which really brings out the best in us. With Best of the faculty, great alumni and with all the clubs at campus, learning was fun at MDI.

**Niranjana Kancharla**

PGIM | 2013-15

**KPML**

Executive Assistant to Chairman & MD

The 2 year PGDM course at MDI is a perfect blend of knowledge and practice. It has helped me appreciate new facets of business ecosystem, enhance my strategic thinking, and helped me solve real time problems for my organization. It isn't only the knowledge that you gain via the rigorous course that the program has to offer but the strong and powerful network you build is a huge benefit throughout your professional career. It has indeed been a life changing event from me. On a nostalgic note, wish I could live my life at MDI again.

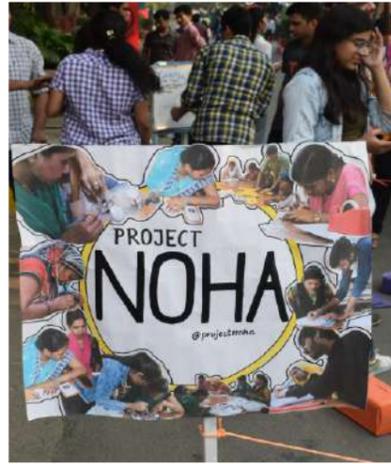


**Acko**

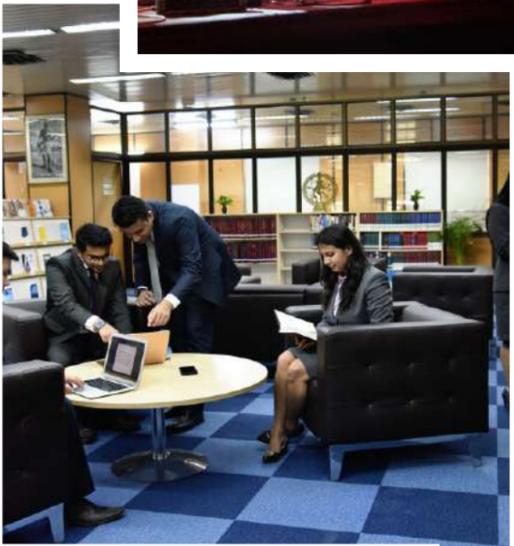
Manager- Strategic Partnerships

**Chirag Mahajan**

PGDM | 2014-16



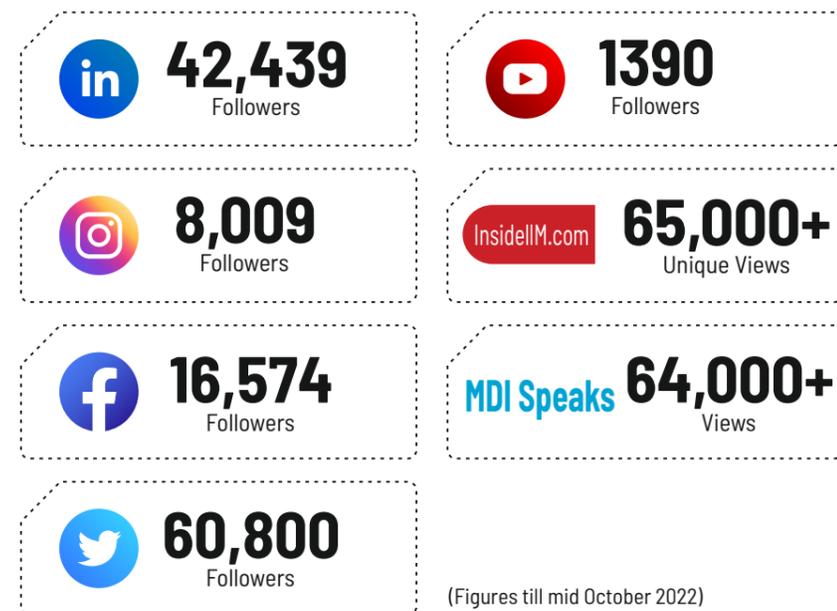
# LIFE @ MDI





MDI has a strong presence across all major social media platforms including LinkedIn, Instagram, Twitter, Facebook, and YouTube. It has its own blog: MDI Speaks.

Over the past year, MDI has seen an increase of 12% in its Instagram followers, 16% in its LinkedIn followers, and a 45% increase in its YouTube subscribers. The current figures stand as stated below:



Videos have been created for YouTube & IGTV to provide CAT as well as GD-PI preparation tips to MBA aspirants. Brief introductory videos help give the incoming batch of students a glimpse of the different academic specializations offered at MDI. Humans of MDI, ManDevIan Stories, Meet our Alumni, and the ManDevIan For Life series are a few initiatives for Instagram and Facebook cater to the interests of the relevant audience.