

**Mastering Skills for Industry Excellence  
with the KMS**

# MBA

Two-year full-time **Postgraduate Diploma in Management (PGDM)**

is accorded equivalence with **Master of Business Administration (MBA)**

Degree of an Indian University, as per the Association of Indian Universities (AIU).

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## Kohinoor Group

The Kohinoor Group has been moving from strength to strength, since its inception in 1961. A fast-growing business group, based in Mumbai, Kohinoor has grown into a well-diversified, multi-activity, multi-location business group. Education occupies a place of pride, with Kohinoor imparting technical vocational education, through 100 plus centres, in addition to school, hospitality, management and paramedical education. In the Group, the Kohinoor Technical Institute (KTI) is a pioneer in vocational training through technical courses.

The Group also has a significant presence in Real Estate and Hospitality. The Group believes in growing perpetually, by empowering its students, employees, customers, partners, associates, stakeholders and, most of all, the society at large. Kohinoor's businesses are purported to fulfil important human needs - education, comfortable living and gastronomic needs.



## Kohinoor Education Trust (KET)

Kohinoor Education Trust (KET) operates under the aegis of the Kohinoor Group, which is in education since 1961, and has, over the decades, become known as the foremost entity to empower education for the masses from KG to PG. KET operates on the premise that grit and determination are the indispensable qualifications needed in candidates, which can help initiate, guide and train young aspirants in the areas of their choice.

Under its banner, the Kohinoor Education Trust (KET) has the following Educational Institutions:

- Kohinoor Business School (offering Management Education since 2005)
- Kohinoor Management School (KMS)
- Kohinoor International School (ICSE School since 2009)
- Kohinoor Blossoms (Kinder Garten School since 2009)

At KET we inculcate amongst our students the importance of life management. While training them in the latest technology to enable them to become global professionals, we also encourage our students to introspect and add value to the society as sensitive, responsible human beings. Besides their academic development, we give importance to their social, cultural, emotional and spiritual growth. When our students go beyond the syllabus and make a difference as professionals and as human beings, we consider that our greatest achievement.





Corporate houses today want to hire people who are intelligent, diligent, forthright, multi-faceted, multi-tasking and socially responsible. The Post Graduate Diploma in Management programme at Kohinoor Management School (KMS), which has equivalence to MBA, strives to enhance the 360 degree capabilities of its students, by imparting quality business education, relevant to the realities of the corporate environment. The programme integrates managerial and economic theories, supported by practical application through national and international exposure. We offer our students a global perspective to aid their all-round development, through individual attention. We hope you are among them!

**Shri. Unmesh Joshi**

**Chairman**

Kohinoor Group and Kohinoor Education Trust (KET)



At Kohinoor Management School (KMS), we have incorporated the Indian Knowledge System into our curriculum. Achieving 'Samadhan' is the essence of Indian philosophy. Our Management students are trained to inculcate the competence of 'Samadhan' within them, which will develop their ability to harmonise multiple perspectives in developing a solution that resolves all conflicts.

**CA Sunil G. Karve**

**Hon. Chairman - Governing Board**

Kohinoor Education Trust (KET)

# KET Advisory Board Members

An institute can be judged by the people who inspire and guide it. The Advisory Board has a line-up of some highly distinguished and decorated personalities, who have made a difference in their chosen professions. Their vision and guidance have helped our students make a mark in the corporate world and become responsible citizens of the country.



**Mr. Deepak Ghaisas**

Chairman - Gencoval Strategy Services Pvt. Ltd.,  
Ex-Member - NASSCOM, Ex-CEO & CFO - i-Flex Solutions



**Prof. H. K. Abhyankar**

Executive Director,  
KJ's Educational Institute, Pune



**Mr. Kumar Ketkar**

Senior Journalist and  
Member of Parliament - Rajya Sabha



**Dr. Ajit Ranade**

President and Chief Economist -  
Aditya Birla Group



**Prof. Abhay Pethe**

Senior Resident Fellow - Mumbai, School of  
Economics and Public Policy, University of Mumbai



**Mr. Ashish Wakankar**

Founder, EquiPoise Capital  
Management Pvt. Ltd.

## Awards, Accolades and Accreditations

### Kohinoor Management School (KMS)

RANKED



**AMONG TOP EMERGING  
INSTITUTE IN MUMBAI**



**AICTE Approved**



**PGDM equivalent  
to MBA by AIU**



**SAQS Accredited**



**ISO 9001: 2015  
Certified Institute**

# About KMS PGDM - MBA

Kohinoor Management School's (KMS') two-year full time **Postgraduate Diploma in Management (PGDM)** is accorded equivalence to **Master of Business Administration (MBA)** Degree of an Indian University, as per the Association of Indian Universities (AIU).

At KMS, we bridge the gap between classroom wisdom and business realities, to prepare students for the industry. Great emphasis is laid on imparting a global perspective to students, by teaching them to manage situations of economic, institutional and cultural differences across countries. This gives them a holistic view of business, which is invaluable in today's world.

KMS is amongst the exclusive league of 5 Business School in Mumbai, who have earned the prestigious international SAQS Accreditation from AMDISA (Association of Management Development Institutions in South Asia).

## Uniqueness of PGDM - MBA



**International Accreditation:** The SAQS Accreditation is a validation of our contemporary programme architecture, world-class infrastructure and academic rigour.



**Skill Based Specialisation:** The curriculum focuses on equipping students with industry-relevant skills and competencies, tailored to specific domains; and enhancing their employability and professional readiness.



**Industry Academic Interface:** Kohinoor Management School (KMS) has a very strong Industry Academic Interface. The aim is to bridge the gap between classroom wisdom and business realities. This is done by arranging the CEO series, Industry Seminars, Collaborative Research, Industry Projects and exposure through sustainability to the changing demands of the times.



**Incubation and Innovation Centre:** Basic entrepreneurship and advanced entrepreneurship are part of the programme, in association with the National Entrepreneurship Network (NEN).



**Global Immersion Programme/International Industry Visit:** In order to shape global leaders, KMS would be providing international exposure to its students. By visiting top international universities and studying the business operating in those countries the students would be offered a real time understanding of the international business environment, to make them ready to take up the challenges of global environment.



**Sustainability:** 'DAYITVA' – An **Obligation to Societal Development:** To inculcate social responsibilities and sensitise students on social issues in their immediate surrounding.



# Corporate Endorsed Programme Architecture

Trimester	Industry Interface	Experiential Learning
Trim I: Foundation of Business Decisions	Commencement of Industry Immersion Project (IIP)	Introduction to Entrepreneurship
Trim II: Positioning in the competitive environment	Company Analysis	Advance Entrepreneurship Venture
<b>Introduction to Career Tracks*</b>		
Trim III: Specialisation	IIP presentations	Sustainability: Community Projects with focus on 17 Sustainable Development Goals of UN
<b>International Industry Visit</b>		
<b>Summer Internship (10 weeks)</b>		
Trim IV: Specialisation in Career Tracks	CEO Series	Domain Projects with MSMEs
Trim V: Skill Based Specialisation	Interaction with Industry Expert	<b>Capstone Project with the Industry</b>
Trim VI: Integrative Challenge		
<b>Workshops:</b> <ul style="list-style-type: none"> <li>Critical Analytical Thinking</li> <li>Emotional Intelligence</li> <li>High Performance Leadership</li> <li>AI for Emerging Business Leaders</li> </ul>	<b>Certifications:</b> <ul style="list-style-type: none"> <li>Microsoft Excel</li> <li>Power BI and Tableau</li> <li>Data Analytics (Finance Analytics, Marketing Analytics, HR Analytics)</li> <li>Financial Markets</li> <li>Digital Marketing</li> </ul>	

(Certification from International Universities and reputed corporate houses)

## The KMS Career Tracks\*

Career Tracks	Roles
<b>Martech</b> 	<ul style="list-style-type: none"> <li>Digital Marketing</li> <li>Content Marketing</li> <li>Brand Marketing</li> <li>Digital Business &amp; CX</li> <li>Product Management</li> </ul>
<b>Sales &amp; Service</b> 	<ul style="list-style-type: none"> <li>Account Management</li> <li>Sales Distribution</li> <li>Customer Experience</li> <li>Sales Manager</li> <li>Category Manager</li> </ul>
<b>Capital Market</b> 	<ul style="list-style-type: none"> <li>Financial Analyst</li> <li>Equity Research</li> <li>Research Analyst</li> <li>Portfolio Manager</li> <li>Risk Manager</li> </ul>
<b>Banking</b> 	<ul style="list-style-type: none"> <li>Specialist Credit Support</li> <li>Credit Rating</li> <li>Forex Management/Treasury Operations</li> </ul>
<b>Fintech</b> 	<ul style="list-style-type: none"> <li>Product Management</li> <li>Financial Analysis</li> </ul>
<b>Business Analytics</b> 	<ul style="list-style-type: none"> <li>Market Research</li> <li>Quantitative</li> <li>Business Analyst</li> </ul>
<b>Human Resource Management</b> 	<ul style="list-style-type: none"> <li>HR Analyst</li> <li>OD Specialist</li> <li>Talent Management</li> <li>Training &amp; Development</li> </ul>

# International Exposure / Study Mission

In keeping with its vision - To develop socially sensitive leaders with a global perspective, KMS has been signing MOUs with Universities from across the world. The MOUs cover research and publication collaborations, expertise sharing and most importantly study tours. A team of students and faculty members visit diverse international universities with whom we have a tie-up. While the faculty members conduct sessions in their area of expertise for students of the host university, the students attend sessions conducted by their faculty members. Moreover they gain an insight into the variations in culture and lived experiences of the host culture, thereby broadening their outlook.

Students and faculty members also get the opportunity to intermingle and engage in idea exchange with visiting faculty and student delegations that we host. As we gain in experience, we are spreading our wings in an attempt to ensure that our students develop a global perspective to function effectively in a global context.



## Global Collaborations

Kohinoor Management School has established collaborations with 11 leading international universities and colleges, providing students and faculty with opportunities for global exposure, academic exchange and research collaborations.

	<b>North-West University, South Africa</b>		<b>Verna Institute of Management, Bulgaria</b>
	<b>Daffodil International University - DIU, Dhaka, Bangladesh</b>		<b>Danish Consortium of Universities, Denmark</b>
	<b>Global College International, Nepal</b>		<b>International Consortium of Universities, Boston, United States</b>
	<b>Villa College, Maldives</b>		<b>Nagasaki International University, Japan</b>
	<b>AICPA/CIMA, United Kingdom</b>		<b>Asia Pacific University, Malaysia</b>
	<b>Bucharest University, Romania</b>		

# World Class Infrastructure

While studies are of paramount importance on the campus, the adage 'all work and no play makes Jack a dull boy' prompted us to provide facilities, other than for studies, while planning the campus. Our infrastructure facilities go a long way in developing the overall growth of our future corporate honchos. The facilities provided are:



**Mock Stock Room**



**The KMS Lawn**



**Learning Resource Center**



**Smart Classroom**



**Wi-Fi Zones**



**KET Turf Park**



**Computer Lab**



**Yoga Room & Cultural Centre**



**Language Lab**



**Cafeteria**



**Recreation Room**



**Well-equipped Seminar Room**

# Corporate Interaction



**Mr. Avijit Bhattacharya**  
CHRO, Tata Capital Ltd.



**Mr. Bhupen Wakankar**  
Director, Global Trade,  
Amazon, India



**CA Harpreet Singh**  
National Credit Manager, MIB  
& Agri Commodity, Yes Bank



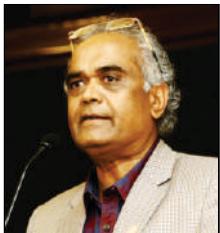
**Mr. Anthony Crasto**  
President - Assurance and  
CSO Deloitte, South Asia



**Mr. Ashish Chauhan**  
MD & CEO,  
National Stock Exchange (NSE)



**Mr. Harjeet Khanduja**  
Senior Vice President,  
Human Resources,  
Reliance Jio



**Mr. Savji Dholakia**  
Chairman, Hari Krishna  
Exports Pvt. Ltd. &  
Padma Shri Awardee



**Mr. Gautam E. Thakur**  
Chairman,  
Saraswat Bank



**Prof. Vasudha Kamat**  
Chairman, Governing Board,  
Consortium for Educational  
Communication (CEC)



**Mr. Arun Raste**  
MD & CEO,  
National  
Commodities and Derivatives  
Exchange (NCDEX)



**Mr. Ram Warrier**  
Vice President,  
Aptech Ltd.



**Dr. Gangadhar M. Warke**  
Founder and CMD,  
HiMedia Laboratories Pvt. Ltd.



**Dr. Vithal Kamat**  
Executive Chairman &  
Managing Director,  
Kamat Hotels Group Ltd.



**Dr. R. Ramakrishnan**  
Chairman & Managing Director,  
Transformia Advisors LLP



**Mr. Madhav Nair**  
CEO - India, Bank of  
Bahrain & Kuwait



**Mr. M. V. Nair**  
Ex. CMD, Union Bank of India  
and Non-Executive, Chairman,  
KFin Technologies Pvt. Ltd.



**Mr. Tarun Katial**  
Founder and CEO - coto



**Mr. Mandar Mhatre**  
Chief Revenue Officer (CRO),  
Formidium



**Mr. Amresh Acharya**  
Managing Director & CEO, Loyalty  
Rewardz Management Pvt. Ltd.  
& Non Executive Director, Hatio



**Mr. Abhijit Nanivadekar**  
Founder - Loan Sifarish



**Dr. Aniket Mhala**  
Head, Innovation Hub,  
TM Forum



**Mr. Amit Verma**  
Senior Vice President - Head,  
Digital Transformation Procurement &  
Supply Chain, Reliance Industries Ltd.



**Mr. Akhil Chaturvedi**  
Director,  
Prozone Realty Ltd.



**Mr. Kiran Prasad Ivaturi**  
Group CHRO,  
Lodha Ventures



**Ms. Sneha Kirve-Bhogte**  
Associate Director, Workforce  
Engagement & Corporate  
Social Responsibility (CSR),  
Morningstar Ltd.

# Alumni



**Sarang Ohol**  
Regional Leader -  
Manufacturing & Energy



**Arjun Kamath**  
Associate Director -  
Human Resources



**Romit Bhalla**  
Director, Business  
Development (India)



**Saurabh Kane**  
Senior Project Manager



**Chirag Ghambir**  
Associate Director



**Swapnil Joshi**  
Deputy General Manager  
& Site HR Head



**Abrar Parkar**  
International Sales Director



**Amit Kurdhundkar**  
Business Analyst



## Testimonials



**Ms. Puja Chettri**  
**PGDM, Alumni**  
DHL Express,  
Human Resources  
Development  
Specialist

It was really a great memorable and yet learning time at Kohinoor Management School (KMS). The industrial immersion project was a gate pass into the challenging corporate world. It played a crucial role in getting to have my first job with an MNC. Overall the training and the insights given by our faculty members were beyond our expectations.

Thanking our faculty members for the support and wishing that KMS reaches greater heights in coming years.



**Ms. Kritika Singh**  
**PGDM, Alumni**  
Vodafone Ltd.

Pursuing a course at Kohinoor Management School has been a transformative experience. The education I received there went beyond textbooks, instilling in me a passion for learning, critical thinking and personal growth. The dedicated faculty, state-of-the-art facilities, and the strong sense of camaraderie among students created an environment that nurtured not just our minds, but also our character. The values and skills I cultivated at KMS have played a pivotal role in moulding my path to success and I am genuinely appreciative of the diverse learning KMS offered me.



**Mr. Chirag Gambhir**  
**PGDM, Alumni**  
Associate Director,  
CARE Ratings

Kohinoor Management School (KMS) has a culture of its own which is inculcated in its students right from the onset of the course. The curriculum is well designed, planned and executed. The faculty is always forthcoming with guidance and support pushing students to perform their best. "Gracious" is the word that defines the faculty of the college. Equal weightage is given to the classroom as well as self-learning through various assignments and projects. It has been a great experience being part of such a prestigious institution which has not only provided me with quality of education but also helped me to groom my personality.



**Ms. Rithika  
Rajendran**  
**PGDM, Alumni**  
LTIMindtree

My experience at Kohinoor Management School will remain etched in my academic and professional life. The Yoga and meditation sessions helped me to calm down in the midst of deadlines and assignments. Moreover, numerous opportunities in the form of activities, competitions and celebrations on campus, offered chances to contribute creatively and be a part of various committees, which further enhanced my team playing ability. The dedicated faculty team made sure that they shared the latest developments in their areas of expertise with the students. I owe KMS my success as a professional.



**Ms. Sharnita Salunke**  
**PGDM, Alumni**  
AXIS Bank

### How did the KMS PGDM programme help me?

As I prepare to step into the corporate world, I carry with me the invaluable lessons and experiences gained at KMS through the industry 4.0 revolution, a robust employability readiness programme, strong industry academia linkages, international exposure, personalised teaching and mentoring experience, exposure through internship and live projects and experienced faculty. I earnestly hope to return one day as a proud alumna, sharing my journey and contributing to the legacy of this illustrious institution. Here is to the memories made and the ones yet to come!



**Mr. Rohan Unawane**  
**PGDM, Alumni**  
Netcore Cloud

Kohinoor Management School (KMS) played a key role in my journey. Guest lectures provided industry insights, while project guidance instilled a professional approach. Thanks to this, I began my role as Executive - Sales Development at Netcore Cloud with confidence. The Director's support and the placement team's smooth process were invaluable. Participating in events boosted my confidence, shaping both my professional and personal growth.

## Our Career Support

**Career Development and Services:** The Corporate Relations & Placement team contributes towards enhancing the career prospects of students, with holistic training and support given to them so as to excel in their professional growth, hereby ensuring they are well-prepared for the workforce and work towards strengthening the institution's reputation in the industry.

**Internship and Placement:** Summer Internships are always 100% at KMS and many of our students are offered PPOS, culminating into final placements.

**Employability Readiness Programme (ERP):** Enhance students' employability skills, prepare them for the job market and facilitate successful placements.

**Mentorship:** Aligning students' aspirations with realistic goals and focussing on skill development and understanding industry demands help ensure that they secure positions that align with their career objectives and personal values.

Sector-specific career support is provided below:





## Admission Procedure

### **Eligibility:**

- As per AICTE guidelines.
- Graduates in any discipline with 50% marks (45% in case of Reserved Category) recognised by the AICTE, UGC, AIU are eligible for the programme.
- Candidates appearing for the final year Bachelors or equivalent degree examination are also eligible to apply, provided they complete all the requirements of the qualifying examination.

### **Selection Criteria:**

**The Candidates shall be short listed on the basis of their overall rank, computed taking into account the following components and their weightage:**

- Score in the Common Admission Test (MAH-CET, CMAT, CAT, GMAT, XAT, MAT, ATMA)
- Score in academic performance in X Std., XII Std., Under Graduate Degree/Post Graduate Degree
- Group Discussion/Personal Interview
- Sports, Extra-curricular activities, Academic diversity and Gender diversity.

### **Application Process:**

- Application Forms can be obtained from the Admission Office in Vidyavihar (West), Mumbai against a fee **₹ 2000/-** to be tendered online or by cash.
- To apply online click <https://apply.kms.ac.in>

**Campus:** Kohinoor Education Complex, Vidyavihar Station Road, Kohinoor City, Vidyavihar (West), Mumbai 400070.

Tel.: **+91-22-67887777/00** | Mob.: **+91-7506785266** | Fax : **+91-22-67887788**

Email: **contact@kohinoor.edu.in** | Website: **www.kms.ac.in**

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